

MAR. 2010 RAMB Events

TO REGISTER CIRCLE THE EVENT
& FAX TO (305) 468-7070
For questions e-mail: registration@miamire.com

To access & print the RAMB calendar
Go to miamire.com/calendar.asp

RAMB on the GO...

RAMB South Area Council
Tue., March 2 • 9:30-11:30
HAFSA Short Sale Information
Speaker: Danielle Blake
South Miami Elks Lodge • 6304 SW 78 St.,
South Miami, FL 33143
RSVP: rambsouth@miamire.com

RAMB North Area Council
Wed., March 3, 2010 • 9:30-11:30
Secrets of a Super Star Listing Expert
Speaker: David Eglarsh
at RAMB North • Reg 9am • Class 9:30 - 11:30
1550 NE Miami Gardens Dr. #400
Miami, FL 33179 (next to Skylake Mall)
Mbrs. \$10/Non \$20

RAMB North Area Council
Tue., March 9 • 9:30-11:30
HAFSA Short Sale Class
at RAMB North • 1550 NE Miami Gardens Dr. #400
Miami, FL 33179 (next to Skylake Mall)
RSVP: rambnorth@miamire.com
Mbrs. FREE/NON Mbrs. \$20 at door

RAMB South
Thu., March 18 • 9:30-11:30
Facts and Trends
Speaker: Ron Shuffield
South Miami Elks Club • 6304 SW 78 St.
Miami, FL 33143
Mbrs. FREE RSVP: kendall@miamire.com
NON Mbrs. \$20.00 at the door

RAMB Miami Lakes
Thu., March 19 • 9:00-11:00
Confused about new HAFSA Guideline & More-Get your Questions Answered by a R.E. Attorney
Speaker: Anabel Estevez, ESQ.
Lakes Sports Bar & Grill • Cont. Bkfst.
6125 Miami Lakes Dr. East • Miami Lakes 33014
RSVP: miamilakes@miamire.com

RAMB NorthWest
Wed., March 24 • 9:30-11:30
10 Tricks to Succeed in 2010
Speakers: Top Producer Panel - David Eglarsh,
Ellen Bithell, Natascha Tello, Joann Hostutler and
Terri Bersach, Moderator
Total Wine • 15980 Pines Blvd., Pembroke Pines
RSVP: ramb_northwest@miamire.com

Does your Real Estate License Expire on March 31 or Sept. 30 Instructor: Rick Burch
Tues. and Wed., March 2 and 3
3 hr. Core Law Tues 3/2 • 8:30-12
\$25 Mbrs • \$50 Non Mbrs
14 Hour Class (includes Core Law)
Tues & Wed, 3/2 and 3/3 • 8:30-4:30 (both days)
Mbrs \$60 • Non Mbrs \$80

Monday

1 **Basic MLX** • 9:30-12:30
Advanced MLX • 2:00-5:00
Finding Buyers on the Internet • 1-3
Instructor: Mark Weithorn

8 **Classes in Spanish**
Basic MLX • 9:30-12:30
Adv. MLX • 2-5

15 **Basic MLX** • 9:30-12:30
Adv. MLX • 2-5

22 **MLS in Spanish**
MLX Pro • 9:30-12:30
CMA Plus • 2-5

29 **CMA Plus** • 9:30-12:30
MLX Pro • 2-5

BASIC MLXChange
MON. 3/1 9:30-12:30
FRI. 3/12 9:30-11:30 RN
MON. 3/15 9:30-12:30
WED. 3/24 5:00-7:30
WED. 3/31 2:00-5:00

ADVANCED MLXChange
MON. 3/1 2:00-5:00
MON. 3/3 9:30-12:30
MON. 3/15 2:00-5:00
WED. 3/31 9:30-12:30

MLX TOOLS
WED.. 3/17 2:00-5:00

Tuesday

2 RAMB South
HAFSA Short Sale Class • 9:30-11:30
Elks Lodge • South Miami
◀ SEE DETAILED SCHEDULE TO THE LEFT

9 **Commercial IMAPP Training** • 10-12:30
IMAPP in Spanish • 2:30-4:30
RAMB North
HAFSA Short Sale Class • 9:30-11:30
◀ SEE DETAILED SCHEDULE TO THE LEFT

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23 **Get More Series** • 9:30-12:30
Top Dog: Commercial Program
9-12:30 at RAMB HQ • Mbr. \$49/Non Mbr. \$69
RAMB North • **Listing Book**
9:30-11:30 & 1:30-3:30
1550 NE Miami Gardens Dr., 4th Floor
Listing Book • 1:30-3:30 • RAMB HQ (Eng.)
5-7 • RAMB HQ (Spa.)

30 **Prof. Photos by RAMB** • 10-4
Call Jorge Llovet at 305-468-7026
BY APPOINTMENT ONLY

RAMB SPANISH COURSES
Basic MLX
FRI. 3/5 9:30-11:30 RN
MON. 3/8 9:30-12:30

ADVANCED MLX
FRI. 3/5 1:30-4:30 RN
MON. 3/8 2:00-5:00

MLX TIPS AND TRICKS
WED. 3/24 2:00-4:00

MLX PRO
FRI. 3/19 1:30-4:30 RN
MON. 3/22 9:30-12:30

CMA PLUS/AGENTS 1st
FRI. 3/19 9:30-11:30 RN
MON. 3/22 2:00-5:00

IMAPP
TUE. 3/9 2:30-4:30

Wednesday

3 **Advanced MLX** • 9:30-12:30
MLX Tips & Tricks • 2-4
RAMB North Area Council **Secrets of a Super Star Listing Agent** • 9:30-11
◀ SEE DETAILED SCHEDULE TO THE LEFT

10 **MLX Pro** • 9:30-12:30
CMA Plus/Agents 1st • 2-5
Building the Listing • 9-4:30
with Rick Burch at RAMB North
Mbrs. \$45/Non Mbrs. \$75

17 **Basic, Add, & Modify MLX**
9:30-12:30
MLX Tools • 2-5

24 **MLX Tips & Tricks** • 2-4 (Spanish)
Basic MLX • 5-7:30 (English)
Listing Book Presentation at RAMB HQ
9:30-11:30 (Eng.) • 1:30-3:30 (Spa.) • 5-7 (Eng.)
Finding Buyers on the Internet • 1-3
RAMB NW Area Council
10 Tricks to Succeed in 2010 • 9:30-11:30
◀ SEE DETAILED SCHEDULE TO THE LEFT

31 **Adv. MLX** • 9:30-12:30
Basic MLX • 2-5
Prospecting and Farming
9-4:30 • Mbr. \$45/Non Mbrs. \$75
at RAMB North

Green Designation • Elective Credit
7 hrs. CE • Mbr. \$109/Non Mbr. \$149

Thursday

4 **Commercial Marketplace** • 8:30-10:30
Finding Buyers on the Internet • 1-3
Instructor: Mark Weithorn
FREE for Mbrs. • RAMB North
Distressed Market: Opportunities & Solutions • 1-4:30 • Speaker: Erik Wesoloski Mbrs. \$10/ Non \$30

11

18 **Facts & Trends for 2010** • 9:30-11:30
Elks Club • South Miami
◀ SEE DETAILED SCHEDULE TO THE LEFT
RAMB North
IMAPP Training • 10-12:30

25 **IMAPP Training** • 10-12:30
RAMB South
Listing Book • 9:30-11:30 & 1:30-3:30
Elks Lodge • 6304 SW 78 St.

Listing Book Presentations
3/23 RAMB N. 9:30-11:30 (Eng.)
3/23 RAMB N. 1:30-3:30 (Eng.)
3/23 RAMB HQ 1:30-3:30 (Eng.)
3/23 RAMB HQ 5-7 (Spa.)
3/24 RAMB HQ 9:30-11:30 (Eng.)
3/24 RAMB HQ 1:30-3:30 (Spa.)
3/24 RAMB HQ 5-7 (Eng.)
3/25 Elks Lodge SM 9:30-11:30 & 1:30-3:30
3/26 RAMB N. 9:30-11:30 (Eng.)
3/26 RAMB N. 1:30-3:30 (Spa.)

Friday

5 **Classes at RAMB North in Spanish**
Basic MLX • 9:30-11:30
Adv. MLX • 1:30 - 4:30
Certified Short Sales Agent (CSSA) • 8:30-5
Disc. Rate for RAMB Mbrs. \$315/Non \$350

12 **Classes at RAMB North**
Basic MLX • 9:30-11:30
Adv. MLX • 1:30-4:30

19 **MLS Classes at RAMB N. in Spanish**
CMA Plus/Agents 1st • 9:30-11:30
MLX Pro • 1:30-4:30
Miami Lakes Area Council
Get HAFSA Guidelines Answered • 9-11
◀ SEE DETAILED SCHEDULE TO THE LEFT
Certified PMA 102 • 8-5
Mbr. \$250/Non Mbr. \$300 • RAMB HQ
FAR Contracts at RAMB HQ • 9-4
Instructor: Rick Burch • Mbrs. \$45/Non Mbrs. \$75

26 **Listing Book presentation**
at RAMB North
9:30-11:30 (Eng.) • 1:30-3:30 (Spa.)

New Supra Training Sessions
Mon. 3/1 1:30-3 RAMB HQ
Tue. 3/2 10:30-12 & 1:30-3 RAMB N.
Wed. 3/3 10:30-12 & 1:30-3 RAMB HQ
Thu. 3/4 10:30-12 RAMB N.
Mon. 3/8 10:30-12 & 1:30-3 RAMB HQ
Tue. 3/9 1:30-3 RAMB N.
Wed. 3/10 10:30-12 & 1:30-3 RAMB HQ
Thu. 3/11 10:30-12 & 1:30-3 RAMB N.
Fri. 3/12 10:30-12 & 1:30-3 RAMB HQ

Resort and Second Home Designation at RAMB HQ • 8:30-5 • Mbrs. \$199/Non Mbrs. \$249

NAR's Green Designation Core • 9-5 • Speaker: Richard Fryer
Approved for 11 hrs CE Credit • Mbr. \$199/Non Mbrs. \$249

REGISTRATION

Name: _____
Tel: _____ Fax: _____
Address: _____
Firm: _____ Email: _____
CreditCardNo.: _____
Amount: \$ _____ VISA MC AMEX Discover Exp. Date: ____/____/____
Sign: _____
Cancellation for refund must be received in writing 72 hours prior and incurs a \$ 75.00 processing fee. No advance registrations will be accepted without payment.

RAMB Exclusive Prof. Development

Special Services Just for You

Don't get locked out of the Supra Training.

Sign up for Supra Training Sessions NOW.

To reserve your seat at their class:

Concierge@miamire.com

Mon.	3/1	1:30 - 3	RAMB HQ
Tue.	3/2	10:30-12 & 1:30-3	RAMB North
Wed.	3/3	10:30-12 & 1:30-3	RAMB HQ
Thu.	3/4	10:30-12 & 1:30-3	RAMB North
Mon.	3/8	10:30-12 & 1:30-3	RAMB HQ
Tue.	3/9	10:30-12 & 1:30-3	RAMB North
Wed.	3/10	10:30-12 & 1:30-3	RAMB HQ
Thu.	3/11	10:30-12 & 1:30-3	RAMB North
Fri.	3/12	10:30-12 & 1:30-3	RAMB HQ

Our Latest Product to help you List More, Sell More, Make More

Listing Book Presentations

3/23	RAMB North	9:30-11:30	(English)
3/23	RAMB North	1:30-3:30	(English)
3/23	RAMB HQ	1:30-3:30	(English)
3/23	RAMB HQ	5-7	(Spanish)
3/24	RAMB HQ	9:30-11:30	(English)
3/24	RAMB HQ	5-7	(English)
3/24	RAMB HQ	1:30-3:30	(Spanish)
3/25	Elks Lodge SM	9:30-11:30	1:30 - 3:30
3/26	RAMB North	9:30-11:30	(English)
3/26	RAMB North	1:30-3:30	(Spanish)

NAR's Green Designation

Mon. & Tues., March 29 & 30 • Speaker: Richard Fryer

11 Hours CE Credit • Mbrs. \$199/Non \$249

Green Designation Elective

Wed., March 31 • 7 hours CE Credit • Mbrs \$109/Non Mbrs \$149



For REALTORS® Who Mean Business

GRI 1 - Standards of Practice

March 10, 11, 12 & 15, 16, 17 (6 days)

(Approved for 45 Post Licensing or 11 Hrs. CE Credit)

Register FAR 800.669.4327



Increase Your BUSINESS!

This course is designed to help sales professionals who currently work in the luxury home market move to the next level.

Target the upper-tier residential market

Learn what wealthy buyers and sellers say are the "real secrets" to capturing their business and delivering outstanding service.

This course is just the beginning...

April 22 & 23

*The "Original" Luxury Home Designation
Presented by: Laurie Moore-Moore*

\$495 Mbrs./\$550 Non by 4/14
After 4/14 Mbrs. \$525/Non Mbrs. \$575

Class at RAMB Headquarters

(includes Continental Breakfast)

700 S. Royal Poinciana Blvd., Suite 400

(Approved for 11 Hrs CE in FL)

(Approved for 2 CRS Units)

For info: maureen@miamire.com or 305-468-7050

Register online:

www.shop.miamire.com

For info about the Institute

go to: luxuryhomemarketing.com

New Added Benefit

Members of the Institute for Luxury Home Marketing receive \$2900 worth of FREE online property listings on the Wall Street Journal



Navigating Today's Marketplace

Don't miss your "RAMB on the Go" Seminars
Mbrs. **FREE**/Non Mbrs. \$20.00

RSVP: Concierge@miamire.com

Resort and Second Home Designation

March 25 & 26 • 8:30-5

at RAMB HQ

Mbrs. \$199/ Non Mbrs. \$249

Does your Real Estate License Expire on March 31 or Sept. 30

Tues. & Wed., March 2 & 3, 2010

Instructor: Rick Burch

RAMB will be hosting the 14 -Hour Class, including three hours of Core Law

3 hr. Core Law Tues 3/2 • 8:30-12

\$25 Mbrs. • \$50 Non Mbrs.

14 Hour Class (includes Core Law)

Tues. & Wed. • 3/2 & 3/3 • 8:30-4:30 (both days)

Mbrs. \$60/Non Mbrs. \$80

Register: xochi@miamire.com