

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
			<p>1 (H) MLS: Matrix Tips & Tricks for Fusion & MLXchange Users • 9:30-11:30 (H) MLS: Matrix 301 • 10-12 (H) Realist Tax Roll Solution • 1-3 (C) MLS: Matrix 101: 10-12 • 201: 1-3 (C) MLS: Matrix Tips & Tricks for Fusion & MLXchange Users • 2-4 (C) Lunch & Learn: Expand Your Sales Market with New Construction • 11:30-1 • Mbrs. No Cost/Non. \$25 (N) Strategies (A to Z) for Becoming a Successful REALTOR (Spanish) 10-12:30 Mbrs. \$15/Non. \$30 Onsite \$25/50</p>	<p>2 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (C) MLS: Matrix 301 9:30-11:30 (N) MLS: Matrix (Spanish) 101: 9:30-12 201: 1:30-4 (C) State CRAM Prep Review • 6/2-6/4 Fri. 8:30-12 • Sat & Sun 9-5</p>
<p>5 (H) MLS: Matrix Tips & Tricks for Fusion & MLXchange Users 9:30-11:30 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (C) Surviving the First Six Months as a REALTOR • 3 Hrs CE • 10-1 (C) MLS: Matrix Tips & Tricks for Fusion & MLXchange Users • 2-4 (N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4</p>	<p>6 (H) MLS: Matrix 301 • 10-12 (H) Realtor Property Resource Basics: 1-2 • Mobile: 2-3 (C) Realtor Property Resource Basics: 9:30-10:30 • Mobile: 10:30-11:30 (C) MLS: Matrix 301 • 2-4 (C) Commercial and Investment Certification 7 Hrs CE • 9:30-4:30 Cost: \$ 79 (N) MLS: Matrix 301 (Spanish) • 9:30-12 (N) iMAPP (Spanish) • 1:30-4</p>	<p>7 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) Luxury Finance Options for Your High End Buyers • 10-11 (C) MLS: Matrix 101 (Spanish) 101: 9:30-12 • 201: 1:30-4 (C) Listingbook: Social Media Morning: 10-11:30 • Afternoon: 1-2:30 (N) Working with Foreign Investors (Spanish) • 10-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (H) GRI 103: Maximize Your Profitability • June 7-8 • 9-5 • Cost: \$50 To Register Call: 800-669-4327</p>	<p>8 Commercial Marketplace 8:30-11:30 • Midway Ford (Miami) 8155 W. Flagler Street • 33144 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) 1031 Real Estate Exchanges 3 Hrs CE • 9:30-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (H) Finding Buyers • 1-3 (C) TRID/CD & AS IS Contract • 3 Hrs CE • 1-4 • Mbrs. \$15/Non. \$30/On-site \$25/50 (N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4</p>	<p>9 (H) MLS: Matrix 301 English: 10-12 • Spanish: 1:30-4 (H) The Truth of OSHA Compliance for Your RE Business • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) MLS: Matrix 101: 10-12 • 201: 1-3 (N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4 (C) CIPS: Europe & Int'l RE • 7 Hrs CE 8-5 • Mbrs. \$79/Non. \$99</p>
(C) FREC I Pre-License Course • June 5-June 11 • 9-6 • Cost \$395 • www.sfreschool.com				
<p>12</p>	<p>13 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) Lunch & Learn: Increase Potential Buyers with a Renovation Loan 11:30-1 • Mbrs. No Cost/Non. \$25 (C) MLS: Matrix 301 • 10-12 (C) iMAPP Tax Roll Solution • 1-3 (N) MLS: Matrix 301 (Spanish) • 9:30-12 (N) Beyond Your MLS (Spanish) • 1:30-4 (H) GRI 101: Professionalism & the LAW • 11 Hrs CE & 3 Hrs Core Law June 13-14 • 9-5 • Cost: \$50 • To Register Call: 1-800-669-4327</p>	<p>14 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) Closing from A to Z (Power Hour Series) • 10-11 • Mbrs. No Cost (H) Foreign Investment for Immigration Purposes • 1-3 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) MLS: Matrix 101: 10-12 • 201: 1-3</p>	<p>15 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) Contracts (Spanish) • 10-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (H) The Truth About Short Sales in 2017: Updates & Changes • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) New Member Orientation Registration: 9 • 9:30-1 (C) Introduction to MLS • 2-4</p>	<p>16</p>
(C) FREC II Broker Pre-License Course • June 12-27 • 9-6 • Cost: \$475 • www.sfreschool.com				
<p>19 (H) MLS: Matrix 301 • 10-12 (H) MLS: Matrix 101 • 2-4 (H) MLS: Matrix Tips & Tricks for Fusion & MLXchange Users • 1-3 (H) Improving Sales Strategies and Closing Techniques • 10-12 (C) Form Simplicity 3 Hrs CE • 9:30-12:30 (C) Form Simplicity: Broker Management Tools • 1-2 (C) MLS Advantage • 2 Hrs CE • 2:30-4:30 (N) Realtor Property Resource (RPR) Spanish Basics: 9:30-11 Spanish Mobile: 11-12</p>	<p>20 (H) Realtor Property Resource Intro to Commercial: 1-2 3 Ways To Build Your Listing Inventory with RPR • 2-3 (C) Realtor Property Resource Intro to Commercial: 9:30-10:30 3 Ways To Build Your Listing Inventory with RPR • 10:30-11:30 (H) GRI 102: Starting Your Business • 11 Hrs CE • June 13-14 9-5 • Cost: \$50 • To Register Call: 1-800-669-4327</p>	<p>21 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (C) MLS: Matrix 101: 10-12 • 201: 1-3 (N) Luxury Finance Options for Your High End Buyers (Spanish) • 10-11 Mbrs. No Cost/Non. \$25</p>	<p>22 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) Form Simplicity 3 Hrs CE • 9:30-12:30 (H) Form Simplicity: Broker Management Tools • 1-2 (H) MLS Advantage • 2 Hrs CE • 2:30-4:30 (C) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4 (C) How To Protect Your Business: Power House Series • 10-11 • Mbrs. No Cost/Non. \$25 (C) The Truth About Short Sales 2017 Updates & Changes • 1-3 • Mbrs. \$15/Non. \$30/On-site \$25/50 (N) MLS: Add/Edit (Spanish) • 1:30-4 Business After Hours • 6-8 • BARU 8525 Mills Dr, Kendall</p>	<p>23 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (C) MLS: Matrix 101: 10-12 • 201: 1-3</p>
(C) FREC II Broker Pre-License Course • June 12-27 • 9-6 • Cost: \$475 • www.sfreschool.com				
<p>26 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (C) MLS: Matrix Add/Edit • 1-2:30 (N) 10 Ways To Earn More Than the Competition Using RPR (Spanish) • 9:30-10:30 (N) Using RPR To Impress Your Clients (Spanish) • 10:30-11:30 (C) FREC II Broker Pre-License Course • June 12-27 • 9-6 • Cost: \$475</p>	<p>27 (H) New Member Orientation (Spanish) • 9:30-1 (H) Intro to MLS (Spanish) • 2-4 (C) Realtor Property Resource (RPR) Spanish Basics: 9:30-11 Spanish Mobile: 11-12</p>	<p>28 (H) Realtor Property Resource Spanish Basics: 1:30-3 Spanish Mobile: 3-4 (C) MLS: Matrix 101: 10-12 • 201: 1-3 (C) Real Estate Boot Camp 4 Hrs CE • 9:30-1:30 Mbrs. \$15/Non. \$30/On-site \$25/50</p>	<p>29 (H) MLS: Matrix 301 • 1:30-3:30 (H) Trends in the Marketplace • 2-4 (C) Farming Strategies To Get Those Listings • 3 Hrs CE • 9:30-12:30 (C) MLS: Matrix 301 • 9:30-11:30 (C) 10 Ways To Earn More Than the Competition Using RPR (Spanish) • 1-2 (C) Hit the Bullseye with Perfect Pricing Using RPR (Spanish) • 2-3</p>	<p>30 (H) 10 Ways To Earn More Than the Competition Using RPR (Spanish) • 9:30-10:30 (H) Hit the Bullseye with Perfect Pricing Using RPR (Spanish) • 10:30-11:30 (H) MLS: Matrix Tips & Tricks for Fusion & MLXchange Users • 10-12 (H) Agent Inbox • 1-2:30 (C) Agent Inbox • 9:30-11 (C) MLS: Matrix Tips & Tricks for Fusion & MLXchange Users • 2-4 (N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4</p>

June 2017 Events

REGISTER ONLINE at miamire.com/calendar

or Circle the event & Fax to (305) 468-7070 or Email: registration@miamire.com

For questions 305.468.7066

INTRODUCTION TO MLS

THU. 6/15 2:00-4:00 (C)

MLS: MASTERING MATRIX 101

THU. 6/1 10:00-12:00 (C)

FRI. 6/2 10:00-12:00 (H)

MON. 6/5 10:00-12:00 (H)

WED. 6/7 10:00-12:00 (H)

THU. 6/8 10:00-12:00 (H)

FRI. 6/9 10:00-12:00 (C)

TUE. 6/13 10:00-12:00 (H)

WED. 6/14 10:00-12:00 (H)

WED. 6/14 10:00-12:00 (C)

THU. 6/15 10:00-12:00 (H)

MON. 6/19 2:00-4:00 (H)

WED. 6/21 10:00-12:00 (H)

WED. 6/21 10:00-12:00 (C)

THU. 6/22 10:00-12:00 (H)

FRI. 6/23 10:00-12:00 (H)

FRI. 6/23 10:00-12:00 (C)

MON. 6/26 10:00-12:00 (H)

WED. 6/28 10:00-12:00 (C)

MLS: MATRIX CUSTOMIZATION 201

THU. 6/1 1:00-3:00 (C)

FRI. 6/2 2:00-4:00 (H)

MON. 6/5 2:00-4:00 (H)

WED. 6/7 2:00-4:00 (H)

THU. 6/8 2:00-4:00 (H)

FRI. 6/9 1:00-3:00 (C)

TUE. 6/13 2:00-4:00 (H)

WED. 6/14 2:00-4:00 (H)

WED. 6/14 2:00-4:00 (C)

THU. 6/15 2:00-4:00 (H)

WED. 6/21 2:00-4:00 (H)

WED. 6/21 1:00-3:00 (C)

THU. 6/22 2:00-4:00 (H)

FRI. 6/23 2:00-4:00 (H)

FRI. 6/23 1:00-3:00 (C)

MON. 6/26 2:00-4:00 (H)

WED. 6/28 1:00-3:00 (C)

MLS: MATRIX SUPER USER WKSP 301

FRI. 6/2 9:30-11:30 (C)

TUE. 6/6 10:00-12:00 (H)

FRI. 6/9 10:00-12:00 (H)

TUE. 6/13 10:00-12:00 (C)

MON. 6/19 10:00-12:00 (H)

THU. 6/29 9:30-11:30 (C)

THU. 6/29 1:30-3:30 (H)

MLS: MATRIX ADD/EDIT

MON. 6/26 1:00-2:30 (C)

MLS: MATRIX TIPS, TRICKS & SHORTCUTS

THU. 6/1 9:30-11:30 (H)

MON. 6/5 9:30-11:30 (H)

MON. 6/5 2:00-4:00 (C)

MON. 6/19 1:00-3:00 (H)

FRI. 6/30 10:00-12:00 (H)

FRI. 6/30 2:00-4:00 (C)

IMAPP TAX ROLL SOLUTIONS

TUE. 6/13 1:00-3:00 (C)

REALIST TAX ROLL SOLUTIONS

THU. 6/1 1:00-3:00 (H)

REALTOR PROPERTY RESOURCE-BASIC

TUE. 6/6 1:00-2:00 (H)

TUE. 6/6 9:30-10:30 (C)

REALTOR PROPERTY RESOURCE-MOBILE

TUE. 6/6 2:00-3:00 (H)

TUE. 6/6 10:30-11:30 (C)

RPR COMMERCIAL

TUE. 6/20 1:00-2:00 (H)

TUE. 6/20 9:30-10:30 (C)

LISTING INVENTORY RPR - ADVANCED

TUE. 6/20 2:00-3:00 (H)

TUE. 6/20 10:30-11:30 (C)

FORM SIMPLICITY

MON. 6/19 9:30-12:30 (C)

THU. 6/22 9:30-12:30 (H)

FORM SIMPLICITY: BROKER MGMT TOOLS (FOR BKRS & MGRS)

THU. 6/22 1:00-2:00 (H)

MON. 6/19 1:00-2:00 (C)

MLS ADVANTAGE

THU. 6/22 2:30-4:30 (H)

MON. 6/19 2:30-4:40 (C)

SPANISH TECH TRAINING

INTRODUCTION TO MLS

TUE. 6/27 2:00-4:00 (H)

MLS: MASTERING MATRIX 101

FRI. 6/2 9:30-12:00 (N)

MON. 6/5 9:30-12:00 (N)

WED. 6/7 9:30-12:00 (C)

THU. 6/8 9:30-12:00 (N)

FRI. 6/9 9:30-12:00 (N)

THU. 6/22 9:30-12:00 (C)

FRI. 6/30 9:30-12:00 (N)

MLS: MATRIX CUSTOMIZATION201

FRI. 6/2 1:30-4:00 (N)

MON. 6/5 1:30-4:00 (N)

WED. 6/7 1:30-4:00 (C)

THU. 6/8 1:30-4:00 (N)

FRI. 6/9 1:30-4:00 (N)

THU. 6/22 1:30-4:00 (C)

FRI. 6/30 1:30-4:00 (N)

MLS: MATRIX SUPER USER 301

TUE. 6/6 9:30-12:00 (N)

TUE. 6/13 9:30-12:00 (N)

FRI. 6/9 1:30-4:00 (H)

MLS: MATRIX ADD/EDIT

THU. 6/22 1:30-4:00 (N)

BEYOND YOUR MLS

TUE. 6/13 1:30-4:00 (N)

IMAPP

TUE. 6/6 1:30-4:00 (N)

REALTOR PROPERTY RESOURCE-BASICS

MON. 6/19 9:30-11:00 (N)

TUE. 6/27 9:30-11:00 (C)

WED. 6/28 1:30-3:00 (H)

REALTOR PROPERTY RESOURCE-MOBILE

MON. 6/19 11:00-12:00 (N)

TUE. 6/27 11:00-12:00 (C)

WED. 6/28 3:00-4:00 (H)

REALTOR PROPERTY RESOURCE - 10 WAYS TO EARN

MON. 6/26 9:30-10:30 (N)

THU. 6/29 1:00-2:00 (C)

FRI. 6/30 9:30-10:30 (H)

REALTOR PROPERTY RESOURCE-IMPRESS YOUR CLIENTS

MON. 6/26 10:30-11:30 (N)

REALTOR PROPERTY RESOURCE-HIT THE BULLSEYE W/ PERFECT PRICING

FRI. 6/30 10:30-11:30 (H)

MLS

MLS: Matrix Tips & Tricks For Fusion & MLXchange Users

Thursday, June 1 • 9:30-11:30 • Mbrs. No Cost

MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami

NEW AGENTS

Surviving the First 6 Months as a REALTOR

Monday, June 5 • 10:00-1:00 • Mbrs. No Cost

Coral Gables • 245 Alcazar Avenue • Coral Gables

MOBILE

Realtor Property Resource (RPR): Mobile

Tuesday, June 6 • 2:00-3:00 • Mbrs. No Cost

MIAMI HQ • 700 S. Royal Poinciana Blvd, Suite 400 • Miami

COMMERCIAL

Commercial & Investment Certification • 7 Hrs CE

Tuesday, June 6 • 9:30-4:30 • Cost: \$79

Coral Gables • 245 Alcazar Avenue • Coral Gables

FINANCE

Lunch & Learn: Renovation Loan

Tuesday, June 13 • 11:30-1 • Mbrs. No Cost

Coral Gables • 245 Alcazar Avenue • Coral Gables

LUXURY - SPANISH

Luxury Finance Options for High End

Wednesday, June 21 • 10:00-11:00 • Mbrs. No Cost

MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami

SPECIAL EVENT

Business After Hours

Thursday, June 22 • 6:00-8:00 • Mbrs. & Guests FREE

BARU • 8525 Mills Drive • Kendall

TECHNOLOGY

10 Ways To Earn More Than the Competition Using RPR (Spanish)

Monday, June 26 • 9:30-10:30 • Mbrs. No cost

NW Dade • 415 W 51st Place, Suite 200 • Hialeah

MIAMI REALTORS® Offices COLOR CODE

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DCOTA

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(F) NE Broward

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Ste. 116

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