

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
1 (W) MLS: Matrix 101: 10-12 • 201: 1-3	2 (E) email Marketing • 9:30-12 (E) Mobile Marketing • 2-4 (W) iMAPP English: 10-12 • Spanish: 1-3:30 (W) Single and Multi-Family Investing • 3 Hrs CE • 9-12:30 Mbrs. \$20/Non. \$40/On-site \$30/50 (F) MLS: Matrix 101 • 2-4	3 (E) MLS: Matrix 101: 10-12 • 201: 2-4 (W) Social Media Marketing (Spanish) Part 1: 9:30-12 (Spanish) Part 2: 1:30-4 (W) Surviving the First Six Months as a REALTOR • 3 Hrs CE • 9:30-12:30 (F) Realtor Property Resource (RPR) Basics: 9:30-10:30 Mobile: 10:30-11:30 (F) The Power of Photos To Sell Your Listings • 1-2:30	4 (E) The Power of Photos To Sell Your Listings • 9:30-11 (E) Farming Strategies To Get Those Listings • 3 Hrs CE • 1-4 (W) Form Simplicity • 10-12 (W) MLS: Matrix 301 • 2-4 (W) The Power of Photos To Sell Your Listings • 1:30-3 (F) 6 Skills To Master To Become a Top Producer • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50	5 (W) Working with Investors Finding Deals: 9:30-12 Making It Work: 1:30-4 (F) MLS: Matrix 101: 10-12 • 201: 2-4
8 (W) MLS: Matrix 101: 10-12 • 201: 1-3 (F) ProxioPro Basic: 10-12 • Advanced: 2-4	9 (E) MLS: Matrix 301 • 9:30-11:30 (E) REALTOR® Property Resource (RPR) Basics: 1-2 • Mobile: 2-3 (E) Tax Certificates: Everything You Need To Know • 9-10:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (W) Realtor Property Resource (RPR) Basics: 9:30-10:30 Mobile: 10:30-11:30 (W) MLS: Matrix 301 • 1-3 (F) Marketing Tools To Gain That Competitive Edge • 9:30-12 (F) Marketing Tools To Set Yourself Apart • 1:30-4	10 (E) Realist Tax Roll Solution • 10-12 (E) MLS: Matrix 201 • 2-4 (W) Dotloop • 10-12 (W) Form Simplicity (Spanish) • 1:30-4 (F) 10 Ways To Earn More Than the Competition Using RPR • 9:30-10:30 (F) Hit the Bullseye with Perfect Pricing Using RPR • 10:30-11:30 (F) Finding Buyers Using Internet & Traditional Marketing Techniques • 1-3 (W) CIPS: Asia & Int'l Real Estate 7 Hrs CE • 8-5 • Mbrs. \$79/Non. \$99	11 (E) Introduction to Comparative Market Analysis (CMA) Part 1: 9:30-10:30 (E) CMA Workshop: It's All About the Research • Part 2: 11-1 (E) Commercial Marketplace • 9-10 (W) MLS: Matrix 101 (Spanish) 101: 9:30-12 • 201: 1:30-4 (W) Trends in the Marketplace • 10-12 (F) MLS: Matrix 301 • 10-12 (F) Realist Tax Roll Solution • 2-4	12 (W) Avoid Common Mistakes Made in Drafting the NEW AS IS 5 Contract • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50 (F) Incorporating 101 Why RE Agents Should Consider Forming a PA or LLC • 10-12

(W) FREC I Pre-License Course • May 8-May 14 (including Sat. & Sun.) • 9-6 • Cost: \$395 • www.sfreschool.com

15	16 (E) New Member Orientation • 9:30-1 (E) MLS: Matrix 301 (Spanish) • 1:30-4 (W) Anatomy of a Commercial Transaction • 9:30-12:30 Mbrs. \$35/Non. \$45/On-site \$45/\$65 (W) How To Successfully Sell HUD Homes • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50 (F) How To Get More Buyers & Sellers with Email Marketing & Social Media 10-12 • Mbrs. No Cost	17 (E) Marketing Tools To Win That Listing Prospecting & Farming: 9:30-12 Present the CMA: 1:30-4 (W) MLS: Matrix 101: 10-12 • 201: 1-3 (W) If You Can't List You Can't Last • 3 Hrs CE • 9:30-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (F) Death, Taxes & Real Estate 3 Hrs CE • 12:30-3:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (E) Miami Real Estate Technology Expert (MRETE) • 11 Hrs CE • 9-5 Individual Courses \$25 ea. • All Courses \$75	18 (E) ProxioPro Basic: 10-12 • Advanced: 2-4 (W) Social Media Management (Spanish) • 9:30-12 (W) Dotloop (Spanish) • 1:30-4 (W) Referrals: Let Your Clients Work for You • 10-12 (F) MLS: Matrix Add/Edit • 1-2 (F) GoMLS: Mobile App • 2:30-3:30 (F) Farming Strategies To Get Those Listings • 3 Hrs CE • 9:30-12	19 (E) Social Media Marketing Part 1: 9:30-12 • Part 2: 1:30-4 (W) ProxioPro Basic: 10-12 • Advanced: 1-3
----	---	---	---	---

(E) FREC II Broker Pre-License Course • May 15-May 31 (Mon.-Wed.-Fri.) • 9-6 • Cost: \$475 • www.sfreschool.com

22 (E) MLS: Matrix 101: 10-12 • 201: 2-4 (W) REALTOR® Property Resource (Spanish) Basics: 9:30-11 (Spanish) Mobile: 11-12	23 (E) 10 Ways To Earn More Than the Competition Using RPR • 1-2 (E) Hit the Bullseye with Perfect Pricing Using Realtor Property Resource • 2-3 (E) If You Can't List You Can't Last 3 Hrs CE • 1-4 Mbrs. \$15/Non. \$30/On-site \$25/50 (W) 10 Ways To Earn More Than the Competition Using RPR • 9:30-10:30 (W) Hit the Bullseye with Perfect Pricing Using RPR • 10:30-11:30 (W) Improving Sales Strategies & Closing Techniques • 10-12	24 (W) MLS: Matrix 301 • 10-12 (W) Realist Tax Roll Solution • 1-3 (W) 1031 Real Estate Exchange 3 Hrs CE • 9:30-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50	25 (W) Marketing Tools To Gain That Competitive Edge • 9:30-12 (W) Marketing Tools To Set Yourself Apart • 1:30-4	26 (E) Form Simplicity • 10-12 (E) Dotloop • 2-4
---	---	---	---	--

(E) FREC II Broker Pre-License Course • May 15-May 31 (Mon.-Wed.-Fri.) • 9-6 • Cost: \$395 • www.sfreschool.com

(F) FREC I Pre-License Course • May 22-May 31 • 9-6 • Cost: \$395 • www.sfreschool.com

29 MIAMI Association of REALTORS®
Offices Closed
for Memorial Day
Have a Safe and Happy Holiday!

30
(E) Investment Analysis & Research for Commercial Realtors Part 1: 10-12 • Part 2: 1-3

(W) MLS: Matrix 101: 10-12 • 201: 1-3

31
(E) MLS: Matrix 101: 10-12 • 201: 2-4

(W) Marketing Tools To Win That Listing Prospecting & Farming • 9:30-12 Present the CMA • 1:30-4

(W) Flood Update Seminar • 10-12

Product of the MONTH

What is Virtual Staging?
Virtual Home Staging is the process of digitally placing beautiful home furnishings onto property pictures. It helps potential buyers visualize their future home and is proven to significantly boost property appeal. You will be amazed with the results!

PADSTYLER

- Sell homes faster and for more money using Virtual Home Staging.
- Stage homes digitally for a fraction of the cost of traditional staging.
- Your first staged photo is FREE, exclusive offer for members of MIAMI Association of REALTORS®.

<http://www.PadStyler.com/miamire>
Use Promo Code MIAMIRE

(E) FREC II Broker Pre-License Course • May 15-May 31 (Mon.-Wed.-Fri.) • 9-6 • Cost: \$395 • www.sfreschool.com

(F) FREC I Pre-License Course • May 22-May 31 • 9-6 • Cost: \$395 • www.sfreschool.com

Month 2017 BROWARD EVENTS

REGISTER ONLINE at BrowardCouncil.com

EMAIL: registration@miamire.com • For questions call 954.335.5200



ALL FREE		MOBILE MARKETING	
MLS: MASTERING MATRIX 101		TUE. 5/2 2:00-4:00 (E)	
MON. 5/1 10:00-12:00 (W)			
TUE. 5/2 2:00-4:00 (F)			
WED. 5/3 10:00-12:00 (E)			
FRI. 5/5 10:00-12:00 (F)			
MON. 5/8 10:00-12:00 (W)			
THU. 5/11*SP 9:30-12:00 (W)			
WED. 5/17 10:00-12:00 (W)			
MON. 5/22 10:00-12:00 (E)			
TUE. 5/30 10:00-12:00 (W)			
WED. 5/31 10:00-12:00 (E)			
MLS: MATRIXCUSTOMIZATION201		MRKT. TOOLS TO GAIN THAT COMPETITIVE EDGE	
MON. 5/1 1:00-3:00 (W)		TUE. 5/9 9:30-12:00 (F)	
WED. 5/3 2:00-4:00 (E)		THU. 5/25 9:30-12:00 (W)	
FRI. 5/5 2:00-4:00 (F)			
MON. 5/8 1:00-3:00 (W)			
WED. 5/10 2:00-4:00 (E)			
THU. 5/11*SP 1:00-3:00 (W)			
WED. 5/17 1:00-3:00 (W)			
MON. 5/22 2:00-4:00 (E)			
TUE. 5/30 1:00-3:00 (W)			
WED. 5/31 2:00-4:00 (E)			
MLS: MATRIX SUPER USER 301		MRKT. TOOLS TO SET YOURSELF APART	
TUE. 5/9 9:30-11:30 (E)		TUE. 5/9 1:30-4:00 (F)	
TUE. 5/9 1:00-3:00 (W)		THU. 5/25 1:30-4:00 (W)	
THU. 5/11 10:00-12:00 (F)			
TUE. 5/16*SP 1:30-4:00 (E)			
THU. 5/24 10:00-12:00 (E)			
MLS: MATRIX ADD/EDIT		PROSPECTING AND FARMING: MARKETING TOOLS TO WIN THAT LISTING	
THU. 5/18 1:00-2:00 (E)		WED. 5/17 9:30-12:00 (E)	
		WED. 5/31 9:30-12:00 (W)	
IMAPP		PRESENT THE CMA: MARKETING TOOLS TO WIN THAT LISTING	
TUE. 5/2 10:00-12:00 (W)		WED. 5/17 1:30-4:00 (E)	
TUE. 5/2*SP 1:00-3:30 (W)		WED. 5/31 1:30-4:00 (W)	
REALIST TAX SOLUTION		WORKING WITH INVESTORS: PT. 1	
WED. 5/10 10:00-12:00 (E)		FRI. 5/5 9:30-12:00 (W)	
THU. 5/11 2:00-4:00 (F)			
WED. 5/24 1:00-3:00 (W)			
RPR - BASIC		WORKING WITH INVESTORS: PT. 2	
WED. 5/3 9:30-10:30 (F)		FRI. 5/5 1:30-4:00 (W)	
TUE. 5/9 9:30-10:30 (W)			
TUE. 5/9 1:00-2:00 (E)			
MON. 5/22*SP 9:30-11:00 (E)			
RPR - MOBILE		SOCIAL MEDIA MARKETING: PT 1	
WED. 5/3 10:30-11:30 (F)		WED. 5/3*SP 9:30-12:00 (W)	
TUE. 5/9 10:30-11:30 (W)		FRI. 5/19 9:30-12:00 (E)	
TUE. 5/9 2:00-3:00 (E)			
THU. 5/18 2:30-3:30 (F)			
RPR - 10 WAYS TO EARN W/ RPR		SOCIAL MEDIA MANAGEMENT	
WED. 5/10 9:30-10:30 (F)		THU. 5/18*SP 9:30-12:00 (W)	
TUE. 5/23 9:30-10:30 (W)			
TUE. 5/23 1:00-2:00 (E)			
RPR - PERFECT PRICING W/ RPR		PROXIO - BASIC	
WED. 5/10 10:30-11:30 (F)		MON. 5/8 10:00-12:00 (F)	
TUE. 5/23 10:30-11:30 (W)		THU. 5/18 10:00-12:00 (E)	
TUE. 5/23 2:00-3:00 (E)		FRI. 5/19 10:00-12:00 (W)	
INTRO TO CMA WORKSHOP		PROXIO - ADVANCED	
THU. 5/11 9:30-10:30 (E/CMA)		MON. 5/8 2:00-4:00 (F)	
THU. 5/11 11:00-1:00 (E)		THU. 5/18 2:00-4:00 (E)	
FORM SIMPLICITY		INVESTMENT ANALYSIS & RESEARCH FOR COMMERCIAL REALTORS - PT. 1	
WED. 5/10*SP 1:30-4:00 (W)		TUE. 5/30 10:00-12:00 (E)	
FRI. 5/26 10:00-12:00 (E)			
DOTLOOP		INVESTMENT ANALYSIS & RESEARCH FOR COMMERCIAL REALTORS - PT. 2	
WED. 5/10 10:00-12:00 (W)		TUE. 5/30 1:00-3:00 (E)	
THU. 5/18*SP 1:30-4:00 (W)			
FRI. 5/26 2:00-4:00 (E)			
EMAIL MARKETING			
TUE. 5/2 9:30-12:00 (E)			



NEW BROWARD OFFICE

(F) NE Broward

6451 N. Federal Hwy., Ste. 116
Ft. Lauderdale, FL 33308
T: 954.335.5200
F: 954.476.4554



LISTINGS

The Power of Photos To Sell Your Listings

Thursday, May 4 • 9:30-11:00 • Mbrs. No Cost/Non. \$25
East Broward • 1815 Griffin Rd., Suite 104 • Dania

MARKETING

Marketing Tools To Gain That Competitive Edge

Tuesday, May 9 • 9:30-12:00 • Mbrs. No Cost/Non. \$25
NE Broward • 6451 N. Federal Hwy, Suite 116 • Ft. Lauderdale

COMMERCIAL

Anatomy of a Commercial Transaction

Tuesday, May 16 • 9:30-12:00 • Mbrs. \$35/Non. \$45/On-site \$45/65
West Broward • 13680 NW 14th Street • Sunrise

CONTINUING EDUCATION

If You Can't List, You Can't Last • 3 Hrs CE

Wednesday, May 17 • 9:30-12:30 • 2-4 • Mbrs. \$15/Non. \$30/On-site \$25/50
West Broward • 13680 NW 14th Street • Sunrise

FORMS

Form Simplicity

Friday, May 26 • 10:00-12:00 • Mbrs. No Cost/Non. \$25
East Broward • 1815 Griffin Rd., Suite 104 • Dania

LICENSE

FREC I Pre-License Course

May 22-May 31 • 9:00-6:00 • Cost: \$395 • sfreschool.com
NE Broward • 6451 N. Federal Hwy, Suite 116 • Ft. Lauderdale

INSURANCE

Flood Update Seminar

Wednesday, May 31 • 10:00-12:00 • Mbrs. No Cost
West Broward • 13680 NW 14th Street • Sunrise

MIAMI REALTORS® Offices COLOR CODE

(W) West Broward
13680 NW 14 Street
Sunrise • FL 33323
T: 954.335.5200
F: 954.476.4554



(E) East Broward
DCOTA
1815 Griffin Rd., Ste. 104
Dania, FL 33004
T: 954.449.1690
F: 954.476.4554



(F) NE Broward
6451 N. Federal Hwy.
Ste. 116
Ft. Lauderdale, FL 33308
T: 954.335.5200
F: 954.476.4554



(J) JTHS Jupiter
2151 Alternate A1A S.
Ste. 1100
Jupiter, FL 33477
T: 561.746.2707
F: 561.575.9766



(H) MIAMI Headquarters
700 S. Royal Poinciana Blvd.
Suite 400
Miami FL, 33166
T: 305.468.7000
F: 305.468.7070



(C) Coral Gables
245 Alcazar Avenue
Suite 200
Coral Gables, FL 33134
T: 305.444.6528
F: 305.442.0338



(N) Northwestern Dade
415 W. 51st Place
Suite 200
Hialeah, FL 33012
T: 305.557.1400
F: 305.822.1730

