

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
			1 (W) MLS: Matrix 101: 10-12 201: 1-3	2 (W) MLS: Matrix (Spanish) 101: 9:30-12 201: 1:30-4  (F) MLS: Matrix 101: 10-12 201: 2-4
5 (W) MLS: Matrix 101: 10-12 201: 1-3	6 (E) MLS: Matrix Tips, Tricks & Shortcuts for Fusion & MLXchange Users • 2-3:30  (E) How To Successfully Sell HUD Homes • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50  (W) MLS: Matrix Tips, Tricks & Shortcuts for Fusion & MLXchange Users • 9:30-11:30  (W) MLS: Matrix 301(Adv) • 10-12  (W) MLS: Matrix Add/Edit • 1-2:30  (W) Farming Strategies To Get Those Listings • 3 Hrs CE • 9:30-12:30  (F) MLS: Matrix 101: 10-12 • 201: 2-4	7 (E) MLS: Matrix 101: 10-12 • 201: 2-4  (E) Improving Sales Strategies and Closing Techniques • 10-12  (W) MLS: Matrix (Spanish) 101: 9:30-12:00 201: 1:30-4  (F) Marketing Magic: Tips, Tools and Techniques To Promote You, Your Company and Your Listings • 9-1 Mbrs. \$29/Non. \$35/Onsite \$39/50  (W) CIPS: Europe & Int'l RE • 7 Hrs CE • 8-5 Mbrs. \$79/Non. \$99	8 (E) Commercial Marketplace 9-10  (W) MLS: Matrix 101: 10-12 201: 1-3  (F) The Truth About Short Sales in 2017: Updates & Changes • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50  (W) GRI 103: Maximize Your Profitability • June 13-14 • 9-5 • 11 Hrs CE & 3 Hrs Core Law Cost: \$50.00 • To Register Call 800-669-4327	9 (W) MLS: Matrix Tips, Tricks and Shortcuts for Fusion & MLXchange Users • 1-3  (F) MLS: Matrix Tips, Tricks and Shortcuts for Fusion & MLXchange Users • 9:30-11:30
(W) FREC 1 Pre-License Course (Spanish) • June 5-June 13 • 9-6 • Cost: \$395 • <a href="http://www.sfreschool.com">www.sfreschool.com</a>				
12	13 (E) MLS: Matrix 301 • 9:30-11:30 (E) Realtor Property Resource (RPR) Basics: 1-2 • Mobile: 2-3  (E) The Truth About Short Sales in 2017: Updates & Changes • 10-12 Mbrs. \$15/Non. \$30/Onsite \$25/50  (W) Realtor Property Resource (RPR) Basics: 9:30-10:30 • Mobile: 10:30-11:30  (W) MLS: Matrix 301 • 1-3  (F) Surviving the First Six Months as a New REALTOR • 3 Hrs CE 9:30-12:30 • Mbrs. No Cost  (W) GRI 102: Starting Your Business • June 13-14 • 9-5 • 11 Hrs CE Cost: \$50.00 • To Register Call 800-669-4327 • 8-5	14 (E) New Member Orientation Registration: 9:00 • 9:30-1  (E) Introduction to MLS • 2-4  (W) MLS: Matrix 101: 10-12 • 201: 1-3  (W) Luxury Finance Options for Your High End Buyers • 10-11 • Mbrs. No Cost  (F) 1031 Real Estate Exchanges 3 Hrs CE • 9:30-12:30 Mbrs. No Cost/Non. \$25	15 (E) MLS: Matrix 101: 10-12 201: 2-4  (E) Finding Buyers • 10-12  (E) Real Estate Boot Camp • 4 Hrs CE 1-5 • Mbrs. \$15/Non. \$30/Onsite 25/50  (F) MLS: Matrix 101: 10-12 201: 2-4  (W) GRI 101: Professionalism & the Law • June 20-21 • 9-5 • 11 Hrs CE & 3 Hrs Core Law Cost: \$50.00 • To Register Call 800-669-4327 • 8-5	16 (E) Income Property Analysis 9:30-4:30 • Mbrs. \$35/Non. \$50 Onsite \$45/65
(W) FREC 1 Pre-License Course (Spanish) • June 5-June 13 • 9-6 • Cost: \$395		(W) GRI 101: Professionalism & the Law • June 20-21 • 9-5 • 11 Hrs CE & 3 Hrs Core Law Cost: \$50.00 • To Register Call 800-669-4327 • 8-5		
19 (W) MLS: Matrix 101: 10-12 201: 1-3  (F) Lunch & Learn: Increase Potential Buyers with a Renovation Loan • 11:30-1 • Mbrs. No Cost	20 (W) MLS: Matrix 301 9:30-11:30  (F) MLS: Matrix 101: 10-12 201: 2-4	21 (E) MLS: Matrix 101 • 2-4 (E) The Truth of OSHA Compliance for Your RE Business • 10-12 Mbrs. \$15/Non. \$30/Onsite \$25/50  (W) Form Simplicity 3 Hrs CE • 9:30-12:30  (W) Form Simplicity: Broker Management Tools • 1-2  (W) MLS Advantage 2 Hrs CE • 2:30-4:30  (F) MLS: Matrix 101: 10-12 • 201: 2-4	22 (E) Trends in the Marketplace • 10-12  (W) MLS: Matrix 101: 1-3  (F) 3 Hrs Core Law Only • 9-12 Mbrs. \$35/Non. \$55  (F) Boot Camp • 4 Hrs CE • 1-5 Mbrs. No Cost/Non. \$25  (O) Business After Hours • 6-8 pm BARU • Palms at Town & Country Mall • 8525 Mills Dr., Kendall FREE for Members, Guests & Affiliates	23 (E) Realtor Property Resource (RPR) (Spanish) Basics: 9:30-11 (Spanish) Mobile: 11-12  (E) MLS: Matrix Tips, Tricks & Shortcuts for Fusion & MLXchange Users • 1-3  (W) MLS: Matrix Tips, Tricks & Shortcuts for Fusion & MLXchange Users • 9:30-11:30  (F) MLS: Matrix 301 • 2-4
(W) FREC 1 Pre-License Course • Monday through Sunday • June 19-June 25 • 9-6 • Cost: \$395 • <a href="http://www.sfreschool.com">www.sfreschool.com</a>				
26 (W) MLS: Matrix (Spanish) 101: 9:30-12 201: 1:30-4	27 (E) MLS: Matrix 101: 10-12 • 201: 2-4  (E) Understanding Evictions and Leases • 10-12 Mbrs. \$15/Non. \$30/Onsite \$25/50  (W) 3 Hours Core Law • 9-12 Mbrs. \$35/Non. \$55/Onsite \$75  (W) Realtor Property Resource (RPR) Intro to Commercial • 9:30-10:30 Listing Inventory • 10:30-11:30  (F) Realtor Property Resource (RPR) Intro to Commercial • 1-2 Listing Inventory • 2-3  (W) 14 Hour CE • June 27-28 • 9-4:30 • Mbrs. \$60/Non. \$80/Onsite \$100  (W) CAM License • June 27-28 • 8-6 • Cost: \$199 • <a href="http://www.sfreschool.com">www.sfreschool.com</a>	28 (F) Facts About Investment Visas Available to Foreigners • 10-12 Mbrs. No Cost/Non. \$25	29 (E) Agent Inbox: Communication Made Simple • 9:30-11  (W) MLS: Matrix 101: 10-12 201: 1-3  (W) The Truth About Short Sales in 2017 Updates & Changes • 10-12 Mbrs. \$15/Non. \$30/Onsite \$25/50  (W) Agent Inbox: Communication Made Simple • 1-2:30  (F) Form Simplicity • 3 Hrs CE • 9:30-12:30  (F) Form Simplicity: Broker Management Tools • 1-2  (F) MLS Advantage • 2 Hrs CE • 2:30-4:30	30 (W) CAM Review • 1-5

# June 2017 BROWARD EVENTS

REGISTER ONLINE at [BrowardCouncil.com](http://BrowardCouncil.com)

EMAIL: [registration@miamire.com](mailto:registration@miamire.com) • For questions call 954.335.5200



## ALL FREE

### INTRODUCTION TO MLS

WED. 6/14 2:00-4:00 (E)

### MLS: MASTERING MATRIX 101

THU. 6/1 10:00-12:00 (W)  
 FRI. 6/2\*SP 9:30-12:00 (W)  
 FRI. 6/2 10:00-12:00 (F)  
 MON. 6/5 10:00-12:00 (W)  
 TUE. 6/6 10:00-12:00 (F)  
 WED. 6/7 10:00-12:00 (E)  
 WED. 6/7\*SP 9:30-12:00 (W)  
 WED. 6/14 10:00-12:00 (W)  
 THU. 6/15 10:00-12:00 (E)  
 THU. 6/15 10:00-12:00 (F)  
 MON. 6/19 10:00-12:00 (W)  
 TUE. 6/20 10:00-12:00 (E)  
 WED. 6/21 2:00-4:00 (E)  
 WED. 6/21 10:00-12:00 (F)  
 THU. 6/22 1:00-3:00 (W)  
 MON. 6/26\*SP 9:30-12:00 (W)  
 TUE. 6/27 10:00-12:00 (E)  
 THU. 6/29 10:00-12:00 (W)

### MLS: MATRIXCUSTOMIZATION201

THU. 6/1 1:00-3:00 (W)  
 FRI. 6/2\*SP 1:30-4:00 (W)  
 FRI. 6/2 2:00-4:00 (F)  
 MON. 6/5 1:00-3:00 (W)  
 TUE. 6/6 2:00-4:00 (F)  
 WED. 6/7 2:00-4:00 (E)  
 THU. 6/7\*SP 1:30-4:00 (W)  
 WED. 6/14 1:00-3:00 (W)  
 THU. 6/15 2:00-4:00 (E)  
 THU. 6/15 2:00-4:00 (F)  
 MON. 6/19 1:00-3:00 (W)  
 TUE. 6/20 2:00-4:00 (E)  
 WED. 6/21 2:00-4:00 (F)  
 MON. 6/26\*SP 1:30-4:00 (W)  
 TUE. 6/27 2:00-4:00 (E)  
 THU. 6/29 1:00-3:00 (W)

### MLS: MATRIX SUPER USER 301

TUE. 6/6 10:00-12:00 (W)  
 TUE. 6/13 9:30-11:30 (E)  
 TUE. 6/13 1:00-3:00 (E)  
 TUE. 6/20 9:30-11:30 (W)  
 FRI. 6/23 2:00-4:00 (F)

### MLS: MATRIX TIPS, TRICKS & SHORTCUTS

TUE. 6/6 2:00-3:30 (E)  
 TUE. 6/6 9:30-11:30 (W)  
 FRI. 6/9 1:00-3:00 (W)  
 FRI. 6/9 9:30-11:30 (F)  
 FRI. 6/23 9:30-11:30 (W)  
 FRI. 6/23 1:00-3:00 (E)

### MLS: MATRIX ADD/EDIT

TUE. 6/6 1:00-2:30 (W)

### RPR - BASIC

TUE. 6/13 9:30-10:30 (W)  
 TUE. 6/13 1:00-2:00 (E)  
 FRI. 6/23\*SP 9:30-11:00 (E)

### RPR - MOBILE

TUE. 6/13 10:30-11:30 (W)  
 TUE. 6/13 2:00-3:00 (E)  
 FRI. 6/23\*SP 11:00-12:00 (E)

### RPR - COMMERCIAL

TUE. 6/27 9:30-10:30 (W)  
 TUE. 6/27 1:00-2:00 (F)

### RPR - LISTING INVENTORY W/ RPR

TUE. 6/27 10:30-11:30 (W)  
 TUE. 6/27 2:00-3:00 (F)

### FORM SIMPLICITY - 3 HRS CE

WED. 6/21 9:30-12:30 (W)  
 THU. 6/29 9:30-12:30 (F)

### FORM SIMPLICITY -BROKER MGMT

WED. 6/21 1:00-2:00 (W)  
 THU. 6/29 1:00-2:00 (F)

### MLS ADVANTAGE - 2 HRS CE

WED. 6/21 2:30-4:30 (W)  
 THU. 6/29 1:00-2:00 (F)



NEW BROWARD OFFICE

## (F) NE Broward

6451 N. Federal Hwy., Ste. 116  
 Ft. Lauderdale, FL 33308  
 T: 954.335.5200  
 F: 954.476.4554



## MLS

### MLS: Mastering Matrix 101

Friday, June 2 • 10:00-12:00 • Mbrs. No Cost/Non. \$25  
 NE Broward • 6451 N. Federal Hwy Suite 116 • Ft. Lauderdale

## SPECIALTY

### How To Successfully Sell HUD Homes

Wednesday, June 6 • 10:00-12:00 • Mbrs. \$15/Non. \$30/Onsite \$25/50  
 East Broward • 1815 Griffin Rd., Suite 104 • Dania, FL 33004

## INTERNATIONAL

### CIPS: Europe and Int'l Real Estate • 7 Hrs CE

Wednesday, June 7 • 8:00-5:00 • Mbrs. \$79/Non. \$99  
 West Broward • 13680 NW 14th Street • Sunrise

## NEW AGENT

### Surviving the First Six Months as a REALTOR • 3 Hrs CE

Tue. June 13 • 9:30-12:30 • Mbrs. No Cost  
 NE Broward • 6451 N. Federal Hwy., Suite 116 • Ft. Lauderdale

## LUXURY

### Luxury Finance Options for Your High End Buyer

Wed. June 14 • 10:00-11:00 • Mbrs. No Cost/Non. \$25  
 West Broward • 13680 NW 14th Street • Sunrise

## COMMERCIAL

### Income Property Analysis

Fri. June 16 • 9:30-4:30 • Mbrs. \$35/Non. \$50/Onsite \$45/65  
 East Broward • 1815 Griffin Rd., Suite 104 • Dania

## TECHNOLOGY

### Agent Inbox

Thu., June 29 • 9:30-11:00 • Mbrs. No Cost/Non. \$25  
 East Broward • 1815 Griffin Rd., Suite 104 • Dania

## MIAMI REALTORS® Offices COLOR CODE

### (W) West Broward

13680 NW 14 Street  
 Sunrise • FL 33323  
 T: 954.335.5200  
 F: 954.476.4554



### (E) East Broward

DCOTA  
 1815 Griffin Rd., Ste. 104  
 Dania, FL 33004  
 T: 954.449.1690  
 F: 954.476.4554



### (F) NE Broward

6451 N. Federal Hwy.  
 Ste. 116  
 Ft. Lauderdale, FL 33308  
 T: 954.335.5200  
 F: 954.476.4554



### (J) JTHS Jupiter

2151 Alternate A1A S.  
 Ste. 1100  
 Jupiter, FL 33477  
 T: 561.746.2707  
 F: 561.575.9766



### (H) MIAMI Headquarters

700 S. Royal Poinciana Blvd.  
 Suite 400  
 Miami Fl, 33166  
 T: 305.468.7000  
 F: 305.468.7070



### (C) Coral Gables

245 Alcazar Avenue  
 Suite 200  
 Coral Gables, FL 33134  
 T: 305.444.6528  
 F: 305.442.0338



### (N) Northwestern Dade

415 W. 51st Place  
 Suite 200  
 Hialeah, FL 33012  
 T: 305.557.1400  
 F: 305.822.1730

