

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
	<p>1 (W) Working with Investors Finding Deals: 10-12 Making It Work: 1-3</p>	<p>2 (E) Dotloop: Managing Online Transactions and Creating an Amazing Client Experience • 1:30-4 (W) Dotloop: Managing Online Transactions and Creating an Amazing Client Experience • 9:30-12 (W) email Marketing • 9:30-12 (W) Mobile Marketing • 1-3 (F) 40 Year Recertification • 9:30-10:30 (F) Finding Buyers • 1-3</p>	<p>3 (E) Surviving the First Six Months as a REALTOR 3 Hrs CE • 9:30-12:30 (E) Working with Investors Finding Deals: 10-12 Making It Work: 2-4 (W) Form Simplicity • 10-12 (W) Above and Beyond Your MLS A Link to Your Possibilities • 1-3</p>	<p>4 (W) Realtor Property Resource Basics (Spanish): 9:30-11 Mobile (Spanish): 11-12 (W) Marketing For Broker Owner • 10-12</p>
(W) FREC 1 Pre-License Course • Jul. 31-Aug. 6 • 9-6 • Cost: \$395 • www.sfreschool.com				
<p>7 (E) MLS: Matrix 101: 10-12 201: 2-4 (W) MLS: Matrix 101: 10-12 201: 1-3</p>	<p>8 (E) MLS: Matrix 301 • 10-12 (E) MLS: Rapattoni Sneak Peek Overview • 1-3:30 (W) New Member Orientation • 9:30-1 (W) Introduction to MLS • 1:30-3</p>	<p>9 (E) Farming Strategies To Get Those Listings 3 Hrs CE • 9:30-12:30</p>	<p>10 (E) Commercial Marketplace • 9-10</p>	<p>11</p>
(F) 14 Hrs Continuing Education (Including 3 Hrs Core Law) • 9-4:30 • Mbrs. \$60/Non. \$80/\$100 3 Hours Core Law Only (Aug. 7) • 9-12 • Mbrs. \$35/Non. \$55/On-site \$75		(W) Property Management Certification Aug. 9 • Cost: \$149		
<p>14 (W) 10 Ways To Earn More Than Your Competition Using RPR (Spanish) • 9:30-10:30 (W) Hit the Bullseye with Perfect Pricing Using RPR (Spanish) • 10:30-11:30 (W) How To Not Let the Inspection Mess Up Your Deal 3 Hrs CE • 12:30-3:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (F) Form Simplicity • 10-12 (F) MLS: Matrix 101 • 1-3</p>	<p>15 (F) New Member Orientation • 9:30-1 (F) MLS: Matrix 101 • 2-4</p>	<p>16 (F) MLS: Matrix 101: 10-12 201: 2-4</p>	<p>17 (E) Social Media Marketing Part 1: 9:30-12 Part 2: 1:30-4 (W) iMAPP Tax Roll Solution English: 10-12 Spanish: 1:30-4 (F) MLS: Rapattoni Sneak Peek Overview • 9:30-12 (F) MLS: Matrix 301 • 2-4</p>	<p>18 (W) MLS: Matrix 101: 10-12 201: 1-3</p>
(W) 14 Hrs Continuing Education (Including 3 Hrs Core Law) • 9-4:30 • Mbrs. \$60/Non. \$80/\$100 3 Hours Core Law Only (Aug. 15) • 9-12 • Mbrs. \$35/Non. \$55/On-site \$75		(W) Certified Luxury Home Marketing Specialist Designation (CLHMS) Aug. 17 - Aug. 18 • Mbrs. \$495/Non. \$550 • conciierge@miamire.com		
(E) 45 Hour Post Licensing Course • Aug. 14 - Aug. 18 • 9-6 • Cost: \$149 • www.sfreschool.com				
<p>21 (E) Marketing Tools To Win That Listing Prospecting and Farming • 9:30-12 Present the CMA • 1:30-4 (W) MLS: Matrix 301 • 10-12 (W) MLS: Rapattoni Sneak Peek Overview • 1:30-4</p>	<p>22 (E) Improving Sales Strategies & Closing Techniques • 10-12 (E) MLS: Matrix 101: 10-12 201: 2-4 (W) CMA Workshop (Spanish) Part 1: 9:30-10:30 Part 2: 11-1:30 (W) FHA Financing and Why It's Important for Your Buyers • 10-11</p>	<p>23 (E) MLS: Matrix 301 • 10-12 (E) MLS: Rapattoni Sneak Peek Overview • 1:30-4 (W) MLS: Matrix (Spanish) 101: 9:30-12 201: 1:30-4</p>	<p>24 (E) Social Media Management Advanced • 10-12 (E) Realtor Property Resource Basics: 1-2 Mobile: 2-3 (W) Realtor Property Resource Basics: 9:30-10:30 Mobile: 10:30-11:30 (W) MLS: Rapattoni Sneak Peek • 1:30-4</p>	<p>25 (W) MLS: Matrix 301 (Spanish) • 9:30-12 (W) MLS: Rapattoni Sneak Peek Overview (Spanish) • 1:30-4</p>
(W) CAM License • Aug. 21 - Aug. 22 • 8-6 • Cost: \$199 • www.sfreschool.com		(W) Miami Real Estate Technology Expert (MRETE) • 11 Hrs CE • Aug. 23-24 • 9-5 Mbrs. \$75 (all 5 courses) or \$25 each		
(F) 45 Hour Post Licensing Course • Aug. 21 - Aug. 25 • 9-6 • Cost: \$149 • www.sfreschool.com				
<p>28 (E) Proxio Basic: 10-12 Advanced: 2-4 (W) MLS: Matrix 101: 10-12 201: 1-3</p>	<p>29</p>	<p>30 (E) Cloud CMA • 1:30-3 (W) Realist Tax Roll Solution • 10-12 (W) CMA Workshop Part 1: 1-2 Part 2: 2:30-4:30 (F) Cloud CMA • 10-11:30</p>	<p>31 (E) New Member Orientation 9:30-1 (E) Introduction to MLS • 1:30-3 (W) 10 Ways To Earn More Than the Competition Using RPR • 9:30-10:30 (W) Hit the Bullseye with Perfect Pricing Using RPR: Advanced • 10:30-11:30 (W) Trends in the Marketplace • 10-12 (F) Realtor Property Resource (RPR) Basics: 1-2 Mobile: 2-3</p>	
(W) 14 Hrs Continuing Education (Including 3 Hrs Core Law) • 9-4:30 • Mbrs. \$60/Non. \$80/\$100 3 Hours Core Law Only (Aug. 29) • 9-12 • Mbrs. \$35/Non. \$55/On-site \$75		(W) 14 Hrs CE SPANISH (Including 3 Hrs Core Law) • 9-4:30 • Mbrs. \$60/Non. \$80/\$100 3 Hours Core Law Only SPANISH (Aug. 29) • 9-12 • Mbrs. \$35/Non. \$55/On-site \$75		

Month 2017 BROWARD EVENTS

REGISTER ONLINE at BrowardCouncil.com

EMAIL: registration@miamire.com • For questions call 954.335.5200



ALL FREE

INTRODUCTION TO MLS

TUE.	8/8	1:30-3:00	(W)
THU.	8/31	1:30-3:00	(E)

MLS: MASTERING MATRIX 101

MON.	8/7	10:00-12:00	(E)
MON.	8/7	10:00-12:00	(W)
MON.	8/14	1:00-3:00	(F)
TUE.	8/15	2:00-4:00	(F)
WED.	8/16	10:00-12:00	(F)
FRI.	8/18	10:00-12:00	(W)
TUE.	8/22	10:00-12:00	(E)
WED.	8/23*SP	9:30-12:00	(W)
MON.	8/28	10:00-12:00	(W)

MLS: MATRIXCUSTOMIZATION201

MON.	8/7	2:00-4:00	(E)
MON.	8/7	1:00-3:00	(W)
WED.	8/16	2:00-4:00	(F)
FRI.	8/18	1:00-3:00	(W)
TUE.	8/22	2:00-4:00	(E)
WED.	8/23*SP	1:30-4:00	(W)
MON.	8/28	1:00-3:00	(W)

MLS: MATRIX SUPER USER 301

TUE.	8/8	10:00-12:00	(E)
WED.	8/17	2:00-4:00	(F)
MON.	8/21	10:00-12:00	(W)
WED.	8/23	10:00-12:00	(E)
FRI.	8/25*SP	9:30-12:00	(W)

MLS: RAPATTONI SNEAK PEEK

TUE.	8/8	1:00-3:30	(E)
THU.	8/17	9:30-12:00	(F)
MON.	8/21	1:30-4:00	(W)
WED.	8/23	1:30-4:00	(E)
THU.	8/24	1:30-4:00	(W)

ABOVE AND BEYOND YOUR MLS

THU.	8/3	1:00-3:00	(W)
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IMAPP

THU.	8/17	10:00-12:00	(W)
THU.	8/17*SP	1:30-4:00	(W)

REALIST TAX SOLUTION

WED.	8/30	10:00-12:00	(W)
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RPR - BASIC

THU.	8/24	9:30-10:30	(W)
THU.	8/24	1:00-2:00	(E)
THU.	8/31	1:00-2:00	(F)

RPR - MOBILE

THU.	8/24	10:30-11:30	(W)
THU.	8/24	2:00-3:00	(E)
THU.	8/31	2:00-3:00	(F)

RPR - 10 WAYS TO EARN W/ RPR

MON.	8/14*SP	9:30-10:30	(W)
THU.	8/31	9:30-10:30	(W)

RPR - PERFECT PRICING W/ RPR

MON.	8/14*SP	10:30-11:30	(W)
THU.	8/31	10:30-11:30	(W)

CMA WORKSHOP PART 1: INTRO

WED.	8/30	1:00-2:00	(W)
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CMA WORKSHOP PART 2: RESEARCH

WED.	8/30	2:30-4:30	(W)
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CLOUD CMA

WED.	8/30	1:30-3:00	(E)
WED.	8/30	10:00-11:30	(F)

FORM SIMPLICITY

THU.	8/3	10:00-12:00	(W)
MON.	8/14	10:00-12:00	(F)

DOTLOOP

WED.	8/2	1:30-4:00	(E)
WED.	8/2	9:30-12:00	(W)

EMAIL MARKETING

WED.	8/2	9:30-12:00	(W)
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MOBILE MARKETING

WED.	8/2	1:00-3:00	(W)
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PROSPECTING AND FARMING

MON.	8/21	9:30-12:00	(E)
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PRESENT THE CMA

MON.	8/21	1:30-4:00	(E)
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WORKING WITH INVESTORS: PT. 1

TUE.	8/1	10:00-12:00	(W)
THU.	8/3	10:00-12:00	(E)

WORKING WITH INVESTORS: PT. 2

TUE.	8/1	1:00-3:00	(W)
THU.	8/3	2:00-4:00	(E)

SOCIAL MEDIA MARKETING: PT 1

THU.	8/17	9:30-12:00	(E)
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SOCIAL MEDIA MARKETING: PT 2

THU.	8/17	1:30-4:00	(E)
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SOCIAL MEDIA MANAGEMENT

THU.	8/24	10:00-12:00	(E)
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PROXIO - BASIC

MON.	8/28	10:00-12:00	(E)
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PROXIO - ADVANCED

MON.	8/28	2:00-4:00	(E)
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NEW BROWARD OFFICE

(F) NE Broward

6451 N. Federal Hwy., Ste. 116
Ft. Lauderdale, FL 33308
T: 954.335.5200
F: 954.476.4554



INTERNATIONAL

Working with Investors: Finding Deals & Making It Work

Tue., Aug. 1 • Pt. 1 10:00-12:00 • Pt. 2 2:00-4:00 • Mbrs. No Cost
West Broward • 13680 NW 14 Street • Sunrise

NEW AGENTS

Surviving the 1st Six Months as a REALTOR • 3 Hrs CE

Thu., Aug. 3 • 9:30-12:30 • Mbrs. No Cost/Non. \$25
East Broward • 1815 Griffin Rd., Suite 104 • Dania

MLS

MLS: Rapattoni Sneak Peek Overview

Tue., Aug. 8 • 1:00-3:30 • Mbrs. No Cost/Non. \$25
East Broward • 1815 Griffin Road, Suite 104 • Dania

FORMS

Form Simplicity

Mon. Aug. 14 • 10-12 • Mbrs. No Cost/Non. \$25
NE Broward • 6451 N. Federal Hwy., Suite 116 • Ft. Lauderdale

TAX

iMAPP Tax Roll Solution

Thur. Aug. 17 • 10:00-12:00 • Mbrs. No Cost/Non. \$25
West Broward • 13680 NW 14 Street • Sunrise

MARKETING

Trends in the Marketplace

Thu., Aug. 31 • 10:00-12:00 • Mbrs. No Cost/Non. \$25
West Broward • 13680 NW 14 Street • Sunrise

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